



# Contents

How to use the Workbook page			3
Unit <mark>1</mark>	My world of work	page 4	ļ
Unit <mark>2</mark>	Motivation	page 🤅	}
Unit <mark>3</mark>	Decision making	page 14	ł
Unit <mark>4</mark>	Careers	page 19	)
Unit <mark>5</mark>	Visitors	page 24	ļ
Unit <mark>6</mark>	Customer care	page <b>2</b> 9	}
Unit <mark>7</mark>	The future of work	page 34	ļ
Unit <mark>8</mark>	Striking a deal	page <b>3</b> 9	}
Unit <mark>9</mark>	Responsibility	page 44	ļ
Unit 10	Environment	page 4	)
Grammar reference and activities		page 54	ļ
Audioscripts		page <b>66</b>	ò
Tracklist		page 71	

The @work Workbook can be used in the classroom or for self-study.

The Workbook is divided into 10 units, which correspond to the Student's Book. Each unit has five pages which contain:

- Exercises to review the language and key vocabulary from each lesson
- Extra listening practice
- Activities to improve pronunciation and use functional language
- Notepad exercises to make the language relevant to you
- Unit quizzes to assess your learning

To check you understand the grammar points from the Student's Book, there is also an interactive grammar section. Complete the grammar rules yourself and then practise them by doing the extra activities.

All the audioscripts from the Workbook activities are also supplied at the back of the book.



Answers to all the activities are available on the Richmond Learning Platform.

This Workbook is also available in digital format. Details can be found on the Richmond Learning Platform at: www.richmondatwork.net.

Richmond Learning Platform

# y world of work

## Lesson 1: A day in the life of ...

### **Vocabulary 1** Match the sentences 1–6 with the descriptions a–f.

- 1 She's having dinner with a customer at the moment.
- 2 We believe in our employees' creativity.
- **3** He's meeting the managing director tomorrow.
- 4 Peter usually takes the metro to work.
- **5** They're working on this project until the end of May.
- 6 In her job she plans and arranges events.

#### Listening (2) (1.1 Listen to the interview with Mara and answer the questions.

- 1 What's Mara's job?
- 2 Where does she work?
- 3 What is the purpose of the reserve?
- 4 How do they provide the best breeding conditions for penguins?
- 5 What does Mara like about her job?

## 3 Listen again and complete the sentences.

### c a long-term state

d a temporary activity

**b** a long-term activity

a a regular activity

- e an action happening at the moment of speaking
- f a future arrangement



- 1 | on a conservation project in the southeast of New Zealand.
- 2 The penguins in this country \_\_\_\_\_\_ a lot of problems these days.
- trees and bushes, and also nest boxes so the penguins 3 We have the best conditions for breeding.
- 4 We also a lot of research and \_\_\_\_\_a monitoring programme to see how the penguin population
- the nest boxes every day, \_\_\_\_ the penguins in the reserve and 5 record all the information.
- well, I get in touch with a colleague in our 6 If I see any penguins that penguin hospital.
- 7 Yes, we have an on-site hospital which for penguins and other native birds.
- 8 My colleagues a great job there.

### Grammar 4

#### Write sentences using the words and the correct form of the verbs in brackets.

- 1 (have) at 1 p.m. / usually / lunch / she
- 2 (organise) international meetings / I / and events 5 (earn) they / per month /  $\notin$ 800
- 3 (take) a five-day holiday / he / next week
- 4 (attend) in Milan / we / a conference / on Monday
- 6 (eat) in the canteen / at the moment / I / my lunch

NOTEPAD EXERCISE

### (5) Answer the questions about yourself. 1 What time of day do you prefer? 2 When do you normally get up? 3 How often do you do sport?

- 4 What are you doing just now?
- 5 What are you working on this week?
- 6 What are you doing next weekend?

### Lesson 2: Company structure

#### **Vocabulary 1** Match the departments 1–6 with the activities a–f.

- 1 Purchasing
- 2 Accounts
- 3 Human Resources
- 4 IT
- **5** Logistics
- 6 Research and Development
- a deal with software and hardware issues
- b develop new products or methods
- c plan and arrange the transport of goods

f run training courses and recruit new staff

- **d** buy things for the company
- e prepare financial statements
- **Listening** (2) (1) **1.2** Listen to Claudio talking about his job. Are the sentences true or false?

	True	False
1 Claudio's a project manager.		
2 He works for a car insurance company.		
3 His job involves scheduling projects and other things.		
4 He reports to Gary, the managing director.		
5 Claudio updates Gary on the status of the project.		
6 He usually works until 7.00 p.m.		

Complete the text with the words and phrases in the box. Then listen again and check.

involved my responsibility project status report responsible set deadlines

<sup>1</sup> for coordinating all the people and departments that are l'm <sup>2</sup> in one project. An important part of my job is to schedule <sup>3</sup> and make sure everything runs efficiently. If there's projects <sup>4</sup> to find a way to meet the a problem with the schedule, it's deadlines. I <sup>5</sup> to Gary, who's our project manager, and regularly update him on the <sup>6</sup> and latest developments.

### Grammar 🕢 Choose the correct preposition.

- 1 Ben has to deal in / with / for a lot different projects.
- 2 The production manager is in charge by / of / for planning the manufacturing process.
- 3 I look to / after / for our international visitors.
- 4 He works along / across / alongside two shift managers.
- 5 We need to respond more quickly with / for / to customer emails.
- 6 How do they cope in / with / by the increasing workload?
- 7 She's the director of / from / by Research and Development.
- 8 There's an easy decision-making process between / under / among employees.

### NOTEPAD **EXERCISE**

Complete the sentences about you.	
1 I work for	l
2 l'ma	L
3 I work in	l
4 I'm responsible for	l
5 I work alongside	I
6 I report to	J
	1

## Lesson 3: Communicating at work

	LESSON J. Communicating at work
<b>Eurotional</b> o	
Functional	Match the beginnings of the questions 1–6 with the endings a–f.
Language 1	Can I ask a to call me back?
2	Can you say that <b>b</b> a message?
3	Could I speak to c who's calling?
4	Can I take d again, please?
5	Could you ask her e someone in accounts, please?
6	Can I ask what <b>f</b> it's about?
2	Match the replies a–f with the question numbers from 1.
	Sorry, I said I have a problem with my bill.
	Yes, that would be great.
	It's Peter Howells from Delco Limited.
	Sure. I'll tell her to call you as soon as she gets in.
	Sorry, I said make a problem with my bill.   Yes, that would be great.   It's Peter Howells from Delco Limited.   Sure. I'll tell her to call you as soon as she gets in.   Certainly. I'll put you through.   It's about the project meeting tomorrow.
f	It's about the project meeting tomorrow.
3	Label the questions in $old 1$ C (caller) or R (the person receiving the call).
	Sometimes both are possible.
1	2 3 4 5 6
Pronunciation 4	
	•))) <b>1.3</b> Say the sentences. Then listen and repeat.
	Sorry, I didn't catch your name.
	Could you spell that for me, please?
	May I ask what it's about?
	Could I speak to somebody in customer services?
	Is that M for Mary?
	Where did you say you're calling from?
Functional 6	•)) <b>1.4</b> Complete the two telephone calls with the phrases in the box.
Language	Then listen and check.
Г	
	could I speak could you ask didn't catch I'd like to it's about leave a message put you through this is
1	
N	lehmet:1 Mehmet Kurali from FENCO
	Manufacturing <sup>2</sup> to Lin Wan,
_	please?
	eceptionist: Sorry, I <sup>3</sup> your name.
	Iehmet: It's Mehmet Kurali.
K	eceptionist: Thanks, Mr Kurali. One moment, please. I'll
2	
	rank: Hi Kevin, it's Frank5 speak to Anna,
	please?
Κ	evin: Hi Frank. I'm afraid she's out of the office at the
	moment. Would you like to6?
Fi	rank: Yes, <sup>7</sup> her to call me back this afternoon?
	I need to speak to her urgently <sup>8</sup> the
	project deadline.
K	evin: Sure. I'll tell her.



### **Company hierarchy**

In large companies there are usually three levels of management, which form a hierarchy that looks like a pyramid. There are normally only a few managers at the top and more managers at the middle and lower levels.

about how the company is running.

\_\_\_\_\_<sup>5</sup> managers are responsible for managing the employees that work in production or provide the services the company offers. They're sometimes called \_\_\_\_\_6 and are very important to the company because they deal with \_\_\_\_\_<sup>7</sup> on a daily basis and have a strong influence on the performance of their staff.

CHECK YOUR VOCABULARY!

#### 2 Write words in the boxes to complete the sentences.

- 1 Another word for *employees* is \_\_\_\_\_
- 2 A specific goal you aim to achieve at work is a
- **3** The opposite of *junior* is \_\_\_\_\_.
- 4 The noun form of the verb *respond* is
- **5** The Human \_\_\_\_\_ department is responsible for the company's employees.
- 6 Another word for *buying* is \_\_\_\_\_.
- 7 Another word for *customers* is \_\_\_\_\_
- 8 A \_\_\_\_\_ is the structure of different levels in a company.
- 9 The adjective form of the noun *administration* is \_\_\_\_\_.
- **10** Specialist knowledge is also called \_\_\_\_\_.





Write down five words or expressions from this unit which you find most useful. Try to make sentences with each of them.

### Test yourself

#### Choose the correct answer. For every correct answer you score one point.

- 1 Tom usually \_\_\_\_\_ 40 kilometres per day.
  - a is cycling
  - **b** cycles
  - c cycle
- 2 Can I call you back? \_\_\_\_\_ an important email.
  - a I just write
  - b I'll write
  - c I'm just writing
- 3 What \_\_\_\_\_ on at the moment?
  - a are you working
  - **b** do you work
  - c does he work
- 4 The company needs more skilled staff. So HR wants to \_\_\_\_\_ four computer experts.
  - a fire
  - **b** hire
  - c apply
- We're extremely busy at the moment. We have to the sales targets.
  - a arrive
  - b meet
  - c achieve
- 6 The opposite of *recruit* is \_\_\_\_\_
  - a dismiss
  - b leave
  - c appoint
- 7 An industrial complex including buildings, machinery and equipment is a \_\_\_\_\_.
  - a firm
  - **b** organisation
  - c plant
- 8 The company offers a very generous holiday
  - **a** allowance**b** performance
  - periornal
  - c fund
- 9 Our company has a traditional hierarchy and a strong line of \_\_\_\_\_.
  - a order
  - **b** command
  - c administration
- **10** I'm sorry, I \_\_\_\_\_ your name. Could you spell it for me, please?
  - a couldn't listen to
  - **b** don't understand
  - c didn't catch

- 11 \_\_\_\_\_ George Salerni, please?
  - a Could I talk
  - **b** I want to speak
  - c Could I speak to
- 12 A: My name's Mr Pradesh. That's P-R-A-
  - B: Sorry, was that P \_\_\_\_\_ Paris?
  - a like
  - **b** for
  - c as
- 13 A: Can I speak to someone in Customer Services, please?
  - B: \_\_\_\_\_
  - a Can you hold for a moment?
  - **b** Wait.
  - c Could you take a message?
- 14 Just a moment, please. I'll put you \_\_\_\_\_.
  - a through
  - **b** over
  - c on
- **15** What you talk about is the \_\_\_\_\_ of the conversation.
  - a point
  - **b** issue
  - c topic
- 16 The most polite way to ask why someone is calling is
  - a May I ask what it's about?
  - **b** What is it about?
  - c What do you want?
- 17 In a formal situation it's best to use the verb
  - a ring
  - **b** call
  - c phone
- **18** This is a difficult job. Can you cope \_\_\_\_\_ it?
  - a with
  - **b** for
  - c in
- **19** A person in a company's senior management is \_\_\_\_
  - a a manager
  - b an executive
  - c a supervisor
- 20 A chart which illustrates a company's management structure
  - is \_\_\_\_\_
  - a an organigr<mark>am</mark>
  - **b** a hierarchy
  - c a pyramid

Score: