RICHMOND

NOW YOU!

Dear Student,

- Do not write in this book. Do all the exercises in a separate notebook.
- No escribas en este libro. Realiza todos los ejercicios en un cuaderno aparte.
- No has d'escriure en aquest llibre. Fes totes les activitats en una llibreta a part.
- Ez idatzi liburu honetan. Egin ariketa guztiak zure koadernoan.
- Non escribas neste libro. Realiza todos os exercicios nun caderno á parte.

Contents	
Get started!	6
Unit 1 A head for business	10
Unit 2 The big time	18
Project Entrepreneurs	26
Unit 3 Myths and legends	
Unit 4 Our universe	
Project Comic strip	44
Unit 5 Unsolved mysteries	
Unit 6 Super sleuths	
Project A mystery	
Unit 7 Digital communication	
Unit 8 Technology vs. society	
Project Campaign	
Unit 9 Changing times	
Unit reviews	90
Pairwork	99
Grammar reference	107
Irregular verbs list	116
Wordlist	117





CONTENTS

GET ST/	ARTED! page 6 • F	Present perfect and past simple	e • Adjective and pr	reposition pairs	
Unit		Grammar	Vocabulary	Speaking	← Listening
1	A HEAD FOR BUSINESS page 10	Verb tense review: present simple, past simple and present perfect Verb tense review: questions	Skills and strengths Business Jobs	Discussing types of intelligence Pronunciation /əʊ/	Information about types of intelligence
2	THE BIG TIME page 18	Past perfect: affirmative Past simple and past perfect	The entertainment industry Inventions Success and failure	Talking about different types of success Pronunciation /p/	Biographical information
3	MYTHS AND LEGENDS O page 28	Past simple and past continuous Direct speech and reported speech	Storytelling The natural world Myths	Talking about and telling stories Pronunciation /k/ and /ks/	Myths and legends
4	OUR UNIVERSE page 36	Past perfect: negative and questions Zero, first and second conditional	The Earth The Universe Space exploration	Talking about the Universe Pronunciation /u:/ and /v/	Information about space and the planets
5	UNSOLVED MYSTERIES Degree 46	Modals verbs for speculation Third conditional	Ancient monuments UFOs and aliens Mysteries	Speculating on famous mysteries Pronunciation contraction of have	Facts about unsolved mysteries
6	SUPER SLEUTHS page 54	Verb patterns Tag Questions: various tenses	Phrasal verbs Detective work Investigation	Discussing crimes and interviewing a criminal Pronunciation tag question intonation	Detective stories
7/	DIGITAL COMMUNICATION page 64	The passive voice Modal verbs with the passive voice	Communication I The internet Academic honesty	Discussing forms of telecommunication Pronunciation /eɪ/	Information about modern technology
	TECHNOLOGY VS. SOCIETY page 72	Relative clauses: defining Relative clauses: non- defining	Communication II Publicity Technological advances	Giving and agreeing or disgreeing with opinions Pronunciation /ɔ:/ and /ɔɪ/	Facts about issues with modern technology
9	CHANGING TIMES page 82	So and such So with quantifiers So and neither	Human achievements The 20 th century The environment	Talking about historical events Pronunciation /3:/	Facts about important historical changes

 Wish and If only with past 	perfect • Indirect questions	 Verb patterns 	
Reading	○ Writing	Culture and communication	Project
Language in context: Brain power Core values Learner autonomy	An article Focus on tenses	Prepare for landing Idioms and expressions for making decisions Pairwork Discussing images	Entrepreneurs pages 26 - 27 21st century skills Leadership
Language in context: Secrets to success Core values Perseverance	An email Focus on vocabulary for success	A winning story Idioms and expressions for success Pairwork Exchanging information	Go beyond Business for the future
Language in context: Thor and the stolen hammer / Pandora's box Core values Respect for other cultures	A legend Focus on narrative tenses	Books on the go Idioms and expressions from myths and legends Pairwork Requesting information	Comic strip pages 44 - 45 21st century skills Problem solving Go beyond
Language in context: Why explore space? Core values Humility	An essay I Focus on noun phrases	The pale blue dot Idioms and expressions with planets and stars Pairwork Completing information	The Funnies
Language in context: Crop circles Core values Critical awareness	A review Focus on vocabulary for mystery	Dragon fire Idioms and expressions about secrets Pairwork Refuting a story	A mystery pages 62 - 63 21st century skills Critical thinking Go beyond
Language in context: A suspicious mystery Core values Withholding judgement	A short story Focus on verb forms	Real-life superheroes Idioms and expressions for coming to conclusions Pairwork Interpreting clues	Presentation skills
Language in context: Cheating in the age of the internet Core values Honesty	A description Focus on the passive	Online communities Idioms and expressions for communication Pairwork Requesting information	Campaign pages 80 - 81 21st century skills Online security
Language in context: The information and communication revolution Core values Socialising	A list of tips Focus on language of cause and effect	Light years ahead Idioms and expressions with technology Pairwork Discovering information	Go beyond Political campaigns
Language in context: The price of progress Core values Thinking globally	An essay II Focus on essay structure	The greatest generation Idioms and expressions about change Pairwork Defending ideas	Review Quiz

WELCOME TO NOW YOU!

Richmond NOW YOU! provides you with all the **tools and support** you need to **take control of your English language learning**. This course will take you from **A1 to B1+** of the Common European Framework of Reference for Languages (CEFR).

Lessons 1 and 2 • Grammar, vocabulary and listening

- Unit menu lists what you're going to learn in each unit.
- 2 Lesson focus on language and skills.
- 3 Vlogs provide the context for the unit. The optional Flipped Learning tasks encourage you to take control of your learning.
- **4 Exercises and activities** give you a variety of ways to practise what you are learning.
- **5 Lesson objectives** tell you the language goal of each lesson.
- **6 NOW YOU!** exercises challenge you to put your knowledge to practical use.

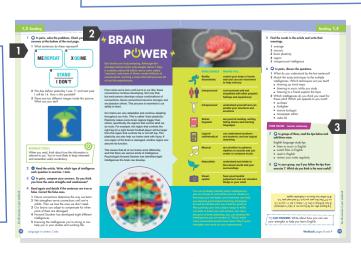




- 7 Grammar tables show the structures with clear examples. The Grammar reference at the back of the Student's Book takes a detailed look at form and use.
- 8 Grammar animations show you how the grammar works in an appealing and visual way.
- **9 To Fast finishers** ensure you make the most of your time in class.
- 10 Learning to learn tools provide you with tips and tricks for more effective learning.
- **11 Pronunciation** exercises help to perfect your spoken English.
- **12 Project tasks** develop and build towards a final presentation over two units.

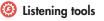
Lesson 3 • Reading

- 1 Exercises and activities provide guidance and focus before reading, while reading and after reading.
- 2 Reading texts expose you to a variety of styles and genres and show the vocabulary and grammar in context.
- **3 Core values** help you to develop skills for understanding and respecting the people around you.



Learning to learn tools

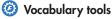






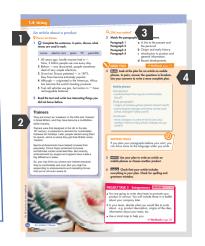






Lesson 4 • Writing

- 1 Focus on takes a closer look at key language items from the reading and writing texts.
- **2** Model texts provide you with a framework to use as a reference.
- **3 Did you notice?** highlights useful language you can include in your writing.
- 4 NOW YOU! Plan, write, check guides you through the process of producing your own text.



Lesson 5 • Culture and communication

- 1 Culture videos give you a window on the world from a cultural perspective.
- 2 Idioms and expressions highlight natural, everyday language and phrases.
- **3 Pairwork** provides communicative tasks to practise the target language in line with CEFR mediation descriptors.
- **4 Unit reviews** help you to revise the language from the unit and practise for external exams.
- 5 Wordlists help you to revise the main vocabulary from the unit.



Project

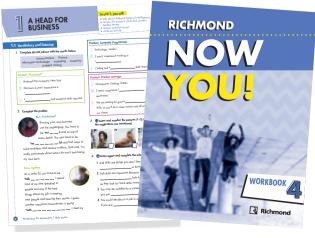


- 1 Recap looks back at the project tasks you have completed throughout the two units.
- **2 Final task** brings all the project tasks together in a final presentation.
- **3 Useful expressions** provide a list of useful phrases to incorporate into your final presentation.
- 4 21st century skills shows you how the skills you are developing can be used outside of the classroom.
- **5 Evaluation** helps you to evaluate individual and team performance.
- 6 Go beyond takes a closer look at an aspect of the project theme.

Workbook

In **full colour** with extra practice, expanded grammar reference and wordlists.

Access to extra **interactive practice** based on real-world situations available with the Workbook.



A HEAD FOR **BUSINESS**

In unit 1 you will:

- talk about different types of intelligence.
- review the present, past and present perfect tenses.
- review question forms.
- write an article.

1.1 Listening and vocabulary



- Discuss the questions.
- 1 Do you know anyone who has their own business?
- 2 Would you like to be the manager of a company?
- 3 What is the easiest product to sell? Why?

Flipped Learning

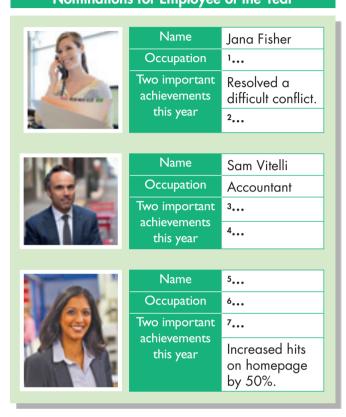
- 1 Match the departments of a company with the skills you need to work there.
 - 1 Art
 - 2 Finance
 - 3 Human Resources
 - 4 Information Technology
 - 5 Sales and Marketing
 - a numeracy and analytical skills
 - **b** communication and negotiation skills
 - c empathy and teamwork
 - **d** creativity and passion
 - e coding and problem solving
- Decide which company department you would most and least like to work in. Discuss your answers in pairs.

I'd like to work in the Art Department because I'm a creative person. How about you?

> I wouldn't like to work in the Finance Department because I don't like maths.

Opy the table. Listen and complete.

Nominations for Employee of the Year



VOCABULARY TOOLS

When you write new words in your notebook, try using diagrams or lists to categorise the words.

In pairs, decide what the words mean. Say which words you think describe you.

enthusiastic meticulous active creative sociable resourceful systematic talkative thoughtful

FAST FINISHERS Choose an employee of the year and write why they deserve to win.

Do all exercises in your notebook

	VERB TENSE RE	EVIEW
Present simple	Past simple	Present perfect
Use it to express permanent situations, routines and facts. She always seems to be available. Use it with time expressions such as usually, sometimes, always, every day.	Use it to express actions that started and ended in the past. He started working here last year. Use it with time expressions such as yesterday, some time ago, last week, before, in the past.	Use it to express actions that occurred at an unspecified point of time in the past or situations that continue to the present. She has won two awards. They have all been at the company for over a year. Use it with time expressions such as for a year, since 1997, already, yet, always, never.
		Grammar reference page 107

Complete with the verbs in the correct tense. Choose the sentence which best applies to you.

> draw make organise design paint persuade plan prefer solve think write

MY TASKS & ACTIVITIES

- 1 Yesterday.
 - a I · · · my activities for the week.
 - b I · · · an entry in my diary.
 - c I ··· calculations on how to spend my money.
 - d I · · · something in vivid colours.
- 2 Usually when I study,
 - a I · · · being on my own to being with others.
 - b I · · · over the notes I took in class.
 - c I · · · information in charts or mind maps.
 - d I · · · pictures and doodles to decorate my notebooks.
- 3 This month,
 - a I · · · about things that I need to improve.
 - b I · · · someone to do something I wanted.
 - c I · · · some crosswords and puzzles.
 - d I · · · something original on the computer.

① Listen and write what your choices in exercise 5 say about you.

SPEAKING TOOLS



Use new vocabulary in simple, familiar structures, so you feel confident and sound more natural when you speak.

NOW YOU! Talk in pairs about a job that would be good for you.

> Well. I could be a designer. I mean. I'm imaginative and creative.

> > I think I could be a manager. I guess I'm pretty sociable and I think strategically.



PROJECT TASK 1 **Entrepreneurs**

- Get into groups of four. You are going to create a company and offer a product or service to your class.
- Choose a role for each person. Who is going to be the manager? Is there going to be a designer? What about an accountant?
- Each person should write two lists: 1) the qualities and skills they can bring to their role, and 2) their responsibilities.

→ Workbook page 20





- 2 Complete the questions with the verb in the correct tense. Listen again and check. Then answer the questions.
 - 1 What ... Bill Gates ... (do) now?
 - 2 How long ... he ... (have) the charity?
 - 3 How ··· Chanel's designs ··· (change) fashion?
 - 4 What ... the Nike slogan ... (represent)?
 - 5 ··· Wieden ··· (create) any other famous slogans?

		0.10
VERB TENSE R	EVIEW: QUESTI	ONS
Present simple	Past simple	Present perfect
Does Gates own a company?	Did Chanel create the logo?	Have Wieden and his team written any other famous slogans?
What do graphic designers do?	When did Chanel launch her company?	What has Gates done through his charity?
	Present simple Does Gates own a company? What do graphic	Does Gates own a company? What do graphic designers do? Did Chanel create the logo? When did Chanel launch her

Grammar reference page 107

3 Complete the text with the correct form of the verbs.

be come earn get grow love make need realise see start work (x2) write



Adam: This week on *Bright Ideas* we're talking to Serena Tisdale. Serena's blog 1... her a millionaire at the age of 20. Serena, what's your secret?

Serena: Well, I ²···· writing since I ³··· a teenager.

At school, I ⁴···· for the school newsletter and then I ⁵··· a job at a local newspaper. I think you ⁶··· to be passionate about what you do.

Adam: And how did you 7... up with the idea of a blog?

Serena: I 8... that fewer and fewer people were reading printed newspapers, so I 9... a market for quality online news. When I 10... the blog, it was just me. Since then, the company 11... to over 30 employees.

Adam: It seems like you ¹²···· really hard to get where you are.

Serena: You won't be successful if you don't 13...

Adam: Well, you certainly 14... your success!

FAST FINISHERS Write about what type of job you would like to do in the future.

Do all exercises in your notebook

- ① Listen and take notes. Answer the questions. Compare your answers in pairs.
 - 1 What makes a product successful?
 - 2 What are the characteristics of a successful logo?
 - 3 What is important to keep in mind when creating a slogan?

LISTENING TOOLS

Use the information on the page to help you predict what you are about to hear.

Listen and complete the tables.



Service	1
Logo / Slogan	2
What have they done?	 created teams for collecting donations made a proposal to the head teacher

Service Slogan

Logo: a smiling computer

What have they done?

4... 5...

3...





Service	Selling party supplies
Logo / Slogan	6
What have they done?	7 8

- In pairs, read the sentences and say if they describe a logo, a slogan or both.
 - 1 It has a shape that the brain recognises easily.
 - 2 It is catchy.
 - 3 It is a simple and direct statement.
 - 4 It should have contrasting colours.
 - 5 It expresses company identity.

Pronunciation: /əʊ/

Listen and repeat.

/əʊ/ both, logo, no, only, show, slogan

In pairs, decide which words have the /əʊ/ sound. Listen and check.

1 south 7 should 3 open most hello 8 also 2 note 4 wood

NOW YOU! Copy the table and write the questions. Interview your classmates.

find someone who			
	Question	Name	Details
1 has created a logo or slogan.	Have you ever created a logo or a slogan?		•••
2 has come up with a creative idea recently.		•••	•••
3 provides a service or does charity work.		•••	
4 knows someone who runs their own business.			•••

PROJECT TASK 2 Entrepreneurs

- Choose the product (e.g. food, clothing, technology) or service (e.g. teaching, designing, consulting) that your company is going to offer.
- Create a logo and a slogan for your company. Remember to think about who your target market is.
- → Workbook page 20

13

- - 1 What sentences do these represent?



X 00 ME

STAND I DON'T

- 2 The day before yesterday I was 11 and next year I will be 14. How is this possible?
- 3 There are two different images inside this picture. What can you see?



READING TOOLS



When you read, think about how the information is relevant to you. You're more likely to keep interested and remember useful vocabulary.

- Read the article. Write which type of intelligence each question in exercise 1 tests.
- 3 In pairs, compare your answers. Do you think you have the same strengths and weaknesses?
- 4 Read again and decide if the sentences are true or false. Correct the false ones.
 - 1 Nerve connections determine the way we learn.
 - 2 We strengthen nerve connections until we're adults. Then we lose the ones we don't need.
 - 3 Our brains can adapt to compensate for when parts of them are damaged.
 - **4** Howard Gardner has developed eight different intelligences.
 - 5 Knowing the intelligences you're strong in can help you in your studies and working life.

+BRAIN PŮWER →

Our brains are truly amazing. Although the average human brain only weighs about 1.5kg, it contains about 86 billion nerve cells called 'neurons', and each of these create trillions of connections, forming a mass that will process all of our life experiences.

From when we're born until we're in our 20s, these connections continue developing. Not only that, but each person develops unique combinations of connections. Some connections become stronger, and we abandon others. This process is essential to our ability to learn.

Our brains are very adaptable and continue adapting throughout our lives. This is called 'brain plasticity'. Plasticity makes some brain regions bigger than others, specifically the regions that control what we do most. For example, the region that controls the right leg for a right-footed football player will be larger than the region that controls his or her left leg. This plasticity can also help our brains deal with injury. If one region of the brain is damaged, another region can assume its function.

This means that all of our brains work differently, and that there are various kinds of intelligence. Psychologist Howard Gardner has identified eight intelligences the brain can develop.





INTELLIGENCE

MEANS YOU...



Bodilykinaesthetic control your body or hands well and can use movement to help memory



Interpersonal

communicate well and empathise with other people's feelings and experiences



Intrapersonal

understand yourself and can predict your reactions and emotions



Verballinguistic are good at reading, writing, telling stories and learning languages



Logicalmathematical can understand numbers and systems, and use logical reasoning



Musical

are sensitive to patterns, rhythms or sounds and can create or compose music



Naturalistic

understand and relate to the natural world and your surroundings



Visualspatial have good spatial judgement and can visualise things in your mind

You can probably identify which intelligences you are strong in, and which you are weaker in. Knowing your strengths and weakness can help you develop personalised learning strategies, as well as identify jobs you could be good at. Recognising your own unique range of skills can help to build your self-esteem, too. Also, because of brain plasticity, you can develop the intelligences you are weaker in. That is what many successful people have done. Play to your strengths and work on your weaknesses!

- 5 Find the words in the article and write their meanings.
 - 1 average
 - 2 neurons
 - 3 brain plasticity
 - 4 region
 - 5 intrapersonal intelligence
- 6 In pairs, discuss the questions.
 - 1 What do you understand by the last sentence?
 - 2 Match the study techniques to the multiple intelligences. Which techniques suit you best?
 - drawing up mind maps
 - listening to music while you study
 - listening to a friend explain the topic
 - 3 Which intelligences do you think you need for these jobs? Which job appeals to you most?
 - architect
 - firefighter
 - marine biologist
 - newspaper editor
 - radio DJ

CORE VALUES Learner autonomy

7 • In groups of three, read the tips below and add three more.

English language study tips

- listen to music in English
- watch films in English
- read in English
- review your notes regularly
- 8 In your group, say if you follow the tips from exercise 7. Which do you think is the most useful?

I a Repeat after me. b Excuse me. c I don't understand. 2 Your birthday is Dec 31° , today is Jan 1° , you're 12; on 31° Dec this year you turn 13 and next year 14. 3 It's either two faces or a half-eaten apple.

FAST FINISHERS Write about how you can use your strengths to help you learn English.

An article about a product

Procus on tenses

Complete the sentences. In pairs, discuss what tenses are used in each.

cocoa electric cars jeans PC penicillin

- 1 40 years ago, hardly anyone had a ···. Now, 3 billion people use one every day.
- **2** Before ··· was discovered, people sometimes died of very simple infections.
- 3 Since Levi Strauss patented ... in 1873, they have become extremely popular.
- **4** Although ··· originated in the Americas, Africa has become the world's leading producer.
- **5** Fuel cell vehicles use gas, but motors in ··· have rechargeable batteries.
- 2 Read the text and write two interesting things you did not know before.

Trainers

They are known as 'sneakers' in the USA and 'trainers' in Great Britain, and they have become a multibillion-dollar industry.

Trainers were first designed in the UK in the late 19th century, in response to demand for comfortable footwear for holidays. Later, people started using them for sports, which is where they got their British name, 'trainers'.

Sports endorsements have helped increase their popularity; Chuck Taylor endorsed Converse and Michael Jordan endorsed Nike. But recently, endorsements by singers and rappers have made a big difference in sales.

So, you may think you chose your trainers because they're comfortable and cool. But you might be responding to endorsements and marketing forces that you're not even aware of.

Q Did you notice?

3 Match the paragraphs with their content.

Paragraph 1 Paragraph 2 Paragraph 3 Paragraph 4

- **a** A link to the present and the personal.
- **b** Origin and early history.
- **c** Introduction to product and general information.
- **d** Recent developments.

NOW YOU!

→ Workbook page 10

4 PLAN Look at the plan for an article on mobile phones. In pairs, answer the questions in brackets. Use your answers to write a more complete plan.

Mobile phones

Introduction

revolutionised the way we communicate (how?)

Body paragraphs

- origins of wireless phone (when? where? who?)
- technological changes and more varied uses (what changes? what uses?)

Conclusion

 more changes to come in the future, but mobile is here to stay (what changes do you think?)

WRITING TOOLS



If you plan your paragraphs before your start, you can focus more on the language when you write.

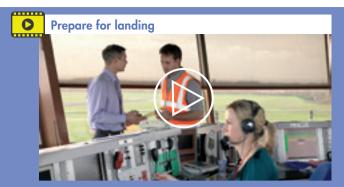
- 5 WRITE Use your plan to write an article on mobile phones or choose another product.
- 6 CHECK Check that your article includes everything in your plan. Check for spelling and grammar mistakes.

PROJECT TASK 3 Entrepreneurs

- You are going to write short texts to promote your product or service. You will include these in a leaflet about your company later.
- In your team, decide what you would like to write about, e.g. product description, origins of the idea, information about your team, etc.
- Use a mind map to help you.

→ Workbook page 20





- Discuss the questions.
- 1 What do you think makes a person successful?
- 2 Which is more important, happiness or money? Why?
- **3** Is it easy to decide what job you would like to do?
- 4 Would you prefer to work indoors or outdoors? Why?
- Listen, order the pictures and make notes.









- Answer the questions in pairs. Listen again and check.
 - 1 What are the two options that Sarah has?
 - 2 Why is Paul's decision difficult?
 - 3 Why can't Bruce decide what's best?
 - 4 What is Liz's problem?
- In pairs, say what you think each person should do.

I think Sarah should..

Complete the sentences with the verbs in the correct form.

> choose decide be go have tell

- 1 1 ··· to a nature summer camp last summer.
- 2 Why is it so hard to ...?
- 3 I've ··· this kind of problem before.
- 4 Why did we ··· money over helping people?
- 5 It ... a boy in a different class.
- 6 Do I ... the teacher?

Idioms and expressions

- Match the expressions you heard with their meanings.
 - 1 I'll sleep on it
- 3 the jury is out
- 2 on the fence
- 4 be in two minds
- a When you delay making a decision so you have time to think about it.
- **b** When you can't decide between two options.
- **c** When no decision has been made yet.
- **d** When you have difficulty deciding what to do.
- NOW YOU! Discuss the questions in pairs.
 - Do you prefer to make a decision quickly, or sleep on it?
 - When you watch a debate, do you pick a side or sit on the fence?
 - Have you decided what you want to do after high school, or is the jury still out?
 - When you're in two minds about something, what helps you make a decision?

PAIRWORK

Student A: go to page 99 Student B: go to page 103 Unit 1 Review • page 90

Wordlist • pages 117-120

THE BIG TIME

In unit 2 you will:

- talk about different types of success.
- review the past perfect tense.
- practise using the past perfect and past simple tenses.
- write an email.

2.1 Vocabulary and listening



- Discuss the questions.
- 1 What does success mean to you?
- 2 Do successful people waste less time than other people?
- 3 Think of someone who is very successful. What are they like?

Flipped Learning

- In pairs, say what you know about the Walt Disney Company.
- 2 Use the words to complete the text. Listen and check.

achievements amusement bankrupt business empire fired imaginative successful



HE) SMEJAO JUAT JMO)

Walt Disney had 1... ideas from a very young age. By the time he died in 1966, he had created a multimillion-dollar business 2..., made countless films, and built the world's most 3... theme park.



Disney's success didn't come easily. He experienced

lots of failure. He was ⁴···· from his job at a Kansas newspaper in 1919; they said that he wasn't ⁵··· enough! In 1922, he started Laugh-O-gram Studio; it went ⁶··· in one year.

His failures are not well known, but we all know about Walt Disney's 7.... He created Mickey Mouse in 1928. Before he produced *Snow White and the Seven Dwarfs* in 1937, there had never been a full-length, hand-drawn animated feature film.

A friend remembered him standing outside an 8... park in Kansas as a child and saying, 'I'm going to have a park like this one day'. Disneyland opened in 1955 and after two months, it had already received over one million visitors! In 1971, some years after Walt died, his brother Roy opened the Magic Kingdom.

FAST FINISHERS Write a paragraph about your favourite Disney film or character.

PAST PERFECT: AFFIRMATIVE

Use the **past perfect** to show that an action happened before another action in the past.

Walt Disney **had built** a multimillion-dollar business empire before his death in 1966.

• He built the empire. Then he died.

By the time he opened Disneyland, many people **had seen** his films.

• People saw the films. Then he opened Disneyland.
Use time expressions like by then, by the time, before that, already.

Grammar reference page 108

3 Order the events from Walt Disney's life.

- a Produced Snow White and the Seven Dwarfs.
- **b** Fired from Kansas newspaper.
- c Died.
- d Laugh-O-Gram Studio went bankrupt.
- e Created Mickey Mouse.
- f Opened Disneyland.

4 Read the text again and complete the sentences.

- 1 By the time he opened Disneyland,
- **2** Before he created Mickey Mouse,
- **3** By 1966,
- 4 Before he opened the Laugh-O-Gram Studio,



SPEAKING TOOLS



To help memorise grammar structures, repeat the same structure with different vocabulary.

5 NOW YOU! In pairs, use the information about *The Lion King* to make sentences.

Production had begun by 1991.



PROJECT TASK 4 Entrepreneurs

- Together, decide on your company values, goals and vision for the future.
- Think about existing companies that are similar to yours. Research their mission statements and write one for your own company. You will include this in your leaflet later.

→ Workbook page 21

LISTENING TOOLS



When you are listening for specific information, think about the key words you can expect to hear for that topic.

- 1 Jennifer Lopez started companies that sell
 - a clothes and perfumes.
 - **b** clothes, perfumes and foundation.
- 2 In 2001, Jennifer Lopez became the first person to
 - **a** have a leading role and release an album in the same week.
 - **b** have a number one album and film in the same week.
- 3 J.R.R. Tolkien was
 - a a soldier in the First World War.
 - **b** a code breaker in the First World War.
- 4 J.R.R. Tolkien finished his book The Hobbit
 - **a** in 1930.
 - **b** in 1932.
- 5 ESPN named Michael Jordan
 - a one of the top 50 North American athletes of the 20th century.
 - **b** the number one North American athlete of the 20th century.
- **6** The Blue House was Frida Kahlo's home in
 - a the USA.
 - **b** Mexico.

2 • In groups of three, decide if the sentences are true or false. Listen again and check.

- 1 Jennifer Lopez was named the richest celebrity in the world in 2012.
- **2** J.R.R. Tolkien wrote poetry as well as *The Lord* of the Rings.
- 3 Michael Jordan is 2.5 metres tall.
- 4 Frida Kahlo's most famous paintings are self-portraits.

Pronunciation: /p/

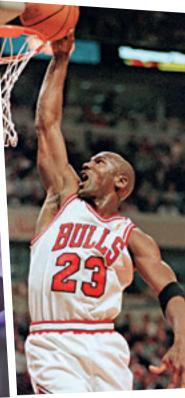


- 3 D Listen and repeat.
 - /p/ from, hobbit, restaurant, stop, want, watch
- 4 ① In pairs, decide which words have the /p/ sound. Listen and check.
 - 1 found 3 what

2 out

- **5** on
- 7 focus
- **4** job **6** book
 - 8 problem









NOW YOU! In pairs, say which of the people on this page you admire the most and why.

FAST FINISHERS Write about the achievements of someone else you admire.

PAST SIMPLE AND PAST PERFECT

Use the **past simple** to talk about an event or a chain of events that finished in the past.

Bubble wrap **didn't become** successful until IBM **used** it to package a computer.

Use the **past perfect** with the **past simple** to show that an action happened before another action in the past.

Manuel Jalón Corominas had already invented the mop but Joy Mangano improved the design.

Grammar reference page 108

6 Read and choose the correct option. Listen and check.

Marc Chavannes and Al Fielding ¹ created / had created bubble wrap in 1957. They ² designed / had designed it as a new style of textured wallpaper, but it was a complete commercial disaster. Following that, they ³ tried / had tried to sell the bubble wrap as insulation for homes. But that was as unpopular as the wallpaper idea ⁴ was / had been. In 1960, IBM ⁵ decided / had decided to use it to package their new computers for transport. Finally, after three years and several business failures, bubble wrap ⁶ became / had become a hit!



Read and connect the sentences with the words in brackets. Use the past simple and the past perfect.



Dragon's Den is a reality TV programme in which people present business ideas to successful entrepreneurs and ask them to invest money. In 2006, Rob Law presented a product he had designed: a suitcase that small children can sit on called the 'Trunki'. The entrepreneurs told him that his idea wasn't good – but they had made a huge mistake! By 2016, Law's company had sold millions of pounds' worth of Trunkis. Recently, however, he discovered that a copycat company had made a very similar product to his.

- He presented the product on TV. He designed the product. (before)
 - He had designed the product before he presented it on TV.
- 2 He became successful.

 The investors made a mistake. (so it was clear)
- 3 By 2016 he was rich. He sold a lot of Trunkis. (because)
- 4 He found out. A company copied his idea. (that)
- 8 NOW YOU! In pairs, say which of the two stories on this page interested you the most and why.

PROJECT TASK 5 Entrepreneurs

- Research a business that inspires you. Find information about the people who run the company and work there.
- Write about the people who run the business and why it inspires you. You will include this information in the leaflet about your company later.

→ Workbook page 21

- 1 Choose one of the people in this unit and, in pairs, write a list of the characteristics you think make them successful.
- Read the article. Does it mention the same characteristics that you wrote?

READING TOOLS



Inventing paragraph headings gives you a better understanding of the overall text and helps you to focus on details.

3 Match the headings with the paragraphs.

Failure and perseverance

Successful people set goals

The self-help generation

Stay focused

- 4 Read the text again and answer the questions.
 - 1 What subjects do books on success usually focus on?
 - 2 What does the study mentioned in paragraph 2 show?
 - 3 Why do some people fail to achieve their goals?
 - 4 What is 'grit'?
 - 5 What sentences in paragraph 4 answer the question at the end of paragraph 3?
- 5 Copy and complete the table with key words from the text. Listen and repeat.

Verb	Noun	Adjective(s)
•••	achievement	achievable
distract	distraction	•••
fail	•••	failed, failing
•••	focus	focused
		intelligent
motivate	motivation	•••
	passion	•••
persevere	•••	persevering
•••	success	•••

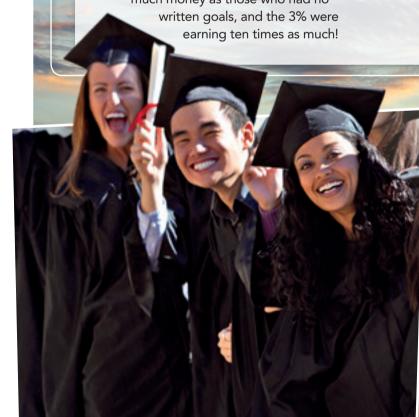
Secrets to SUCCESS

1..

Every year, hundreds of books are published on the subject of success and self-help. Most of these books focus on money, but some also discuss how to be good at school, sports, relationships, happiness and life in general. And regardless of what you want to succeed in, the characteristics and tools you will need are often the same. So, what are the secrets to success?

2...

Success means something different to everyone. It's not enough to say you want to be richer or happier; you need to set specific goals. A study at Harvard Business School asked graduates of the class of 1979 how many had written out goals for their future and outlined a plan to achieve them. They found that only 13% had written down their goals and only 3% had a specific plan. Ten years later, the 13% were earning twice as much money as those who had no



3...

Once you know your goals and have a plan to achieve them, you have to carry out the plan. This is the hard part. Many people start out with the best intentions, but get distracted or lose heart. Setting realistic goals and choosing something you are passionate about helps. But even then, there will be times when you will fail or where it all starts to seem too much. Psychologist Angela Duckworth has identified a common factor in successful people. She calls it 'grit'. She defines grit as 'perseverance and passion for long-term goals'. Her findings suggest that this is more important for success than intelligence. Some people, it seems, are born with it, but what should the rest of us do?

4...

The key seems to be to develop good habits. Remind yourself of your goals regularly and stay focused. When you fail or encounter an obstacle, think about what you can learn from the situation. Don't let problems or comparing yourself with others demotivate you. And remember to appreciate how much progress you've already made. It can be hard to stay motivated, but it's very important. As Confucius once said, 'It does not matter how slowly you go, as long as you do not stop.'

CORE VALUES Perseverance

- 6 In pairs, decide whether these goals are specific or not.
 - make a million euros by the time I'm 30
 - buy a really nice house
 - get better at maths
 - improve my marks in English by 10%
 - form a rock band
- 7 Think of a personal goal that motivates you and write a plan to achieve it in four or five steps.
- 8 In pairs, look at each other's plans. Can you think of ways to improve them?





FAST FINISHERS Write definitions for three words from exercise 5.

An email to a career counsellor

Procus on vocabulary for success

1 Complete the quotes.

achieve effective failure focused goals improvement plan

- 1 Stay ..., go after your dreams and keep moving toward your LL Cool J
- 2 With hard work and effort, you can ··· anything. Antoine Griezmann
- **3** Just because you make a good ..., doesn't mean that's what's going to happen. *Taylor Swift*
- **4** The most ··· way to do it is to do it. Amelia Earhart
- 5 ... is only a stepping stone to Tony Jaa
- 2 Read the emails. In pairs, decide what the purpose of each email is.

To: all students From: Mr Harrison

Dear students,

I'd like you all to write me an email outlining what your main goals are for this year, and setting out a brief plan for how you intend to achieve them. Below is an example of something a student sent me last year.

Regards,

Mr Harrison

Dear Mr Harrison,

Here are my goals and my plan, as you requested.

My goal is to become a better reader. I like reading, but I know I read more slowly than my classmates. I've counted how fast I read, and it's about 150 to 200 words a minute. I'd like to increase that to 250 words a minute by the end of the year.

My plan involves two strategies. The first is to read a book every two weeks and an online article every day. For some of my friends that's not much, but it's more than I read now. The second is to spend ten minutes a week on a speed-reading app that counts your words and helps you improve.

So that's my plan. I look forward to hearing your feedback.

Thanks again,

Sarah

Q Did you notice?

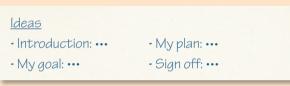
- 3 Write the purpose of each of the three paragraphs in the second email.
- 4 Look at the emails again and find formal ways of expressing the following sentences.
 - 1 Bye!
 - 2 Hi Mr Harrison
 - 3 like you asked
 - 4 Can't wait to hear what you've got to say.



NOW YOU!

→ Workbook page 18

5 PLAN Plan an email to Mr Harrison. Write what you are going to include in each paragraph.



WRITING TOOLS



There are many common set expressions we use in emails. Keep a list of them to use when you need.

- WRITE Use your plan to write your email.
 Remember to copy useful phrases from the model.
- 7 CHECK Read your email and check that it follows your plan. Check you have copied the useful phrases correctly.

PROJECT TASK 6 Entrepreneurs

- Create a leaflet about your company and product/ service. Include the information that you have created in tasks 1-5.
- Include a drawing of the product/service and the price.
- Add pictures of the people in the team and write their responsibilities and skills.
- Next, do the final task on page 26.
 - → Workbook page 21

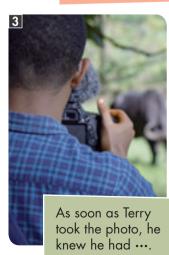


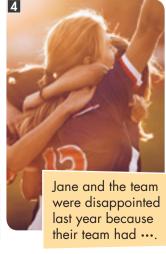
- Discuss the questions.
- 1 Are some people born to be successful?
- 2 Have you got a talent you would like to develop?
- 3 Do people usually fail before they become successful?
- 4 Can people become successful without hard work?

1 Listen and take notes. Then complete the sentences.









2 Read and choose the correct option. Listen again and check.

- 1 Oliver
 - a rehearsed for 3 hours before the audition.
 - **b** rehearsed a lot until the day of the audition.
 - c felt sick before he walked onto the stage.
- 2 Laura
 - a worked hard and finally passed.
 - **b** passed her previous exams.
 - c had always been good at computers.
- **3** Terry
 - a didn't like taking photos.
 - **b** had taken an award-winning photo before.
 - c knew he had won the competition.
- 4 Jane
 - a didn't play in the semi-final.
 - **b** has lost a lot of matches.
 - c had always been the best player in the team.

Idioms and expressions

- 3 Match the expressions you heard with their meanings.
 - 1 be in the bag
 - 2 pass with flying colours
 - 3 go to the dogs
 - 4 fall at the first hurdle
 - a be less successful than in the past.
 - **b** fail at the beginning of a task.
 - c succeed easily in an exam.
 - **d** be almost certain to achieve something.

4 NOW YOU! Discuss the questions in pairs.

- Is it easy to complete a task after you have fallen at the first hurdle?
- Have you ever been a fan of a team that went to the dogs?
- When you take exams, do you usually pass with flying colours?
- Have you been sure that something was in the bag, and then failed?

11

PAIRWORK

Student A: go to page 99 Student B: go to page 103 Unit 2 Review • page 91

Wordlist • pages 117-120

PROJECT: Entrepreneurs

TASK 2

TASK 3

TASK 4

TASK 5

TASK 6

RECAP

- In this project, you have created a company and identified a product or a service you would like to offer. You also produced a leaflet to tell others about what your company does.
- In units 1 and 2, you talked about different definitions of intelligence and success. You reviewed the use of different verb tenses and learnt about slogans and logos. You also wrote an article about a product and learnt about success and failure.
- Now you are ready to present your business idea!

TASK 1 Identify your roles and responsibilities.

Decide on your product or service and create a logo and slogan.

Write texts to include in a leaflet about your company.

Identify your values, goals and vision for the future, then write a mission statement.

Write about a company, the people who run it and why it inspires you.

Create a leaflet to tell others about your company.

FINAL TASK: Present your business

- You are going to participate in an entrepreneurship fair and present your company and your product or service to the class.
- Decide which parts of the leaflet each person in the team will present.
- Prepare and practise your presentation; it should be a maximum of five minutes long.
- After your presentation, the students in your class will ask you questions. Decide who will answer the questions.
- When everyone in the class has presented their company, share your opinions. Vote to decide together which business is the most likely to succeed, the most interesting, and the most unusual.

USEFUL EXPRESSIONS

- Our business is about...
- The best thing about our product/service is...
- Our goal is to...
- We aim to...
- Our five-year plan is...



21ST CENTURY SKILLS

Leadership

Today, being a good leader is all about people skills. In the past, knowledge was more important.

An effective leader knows how to communicate ideas and motivate people. They are also good at listening and they understand their team's strengths and weaknesses.

Successful leaders also know how and when to delegate. They don't try to do everything themselves.



EVALUATION

Answer the questions in your team.

- 1 What have been the positive and negative aspects of creating the business?
- 2 How could you have prevented the negative aspects?
- 3 What have you learnt from the experience?
- 4 Could you make your project a reality?

GO BEYOND

BUSINESS FOR THE FUTURE

It doesn't take more than a few minutes on the internet to find a growing number of companies, websites and podcasts aimed at 'Teenpreneurs'. More and more teenagers are interested in business, humanitarian work, environmental protection and social justice. They have a lot to offer the world of business, with their positive view of the future, open minds and awareness of the needs of the next generation.

SAGE (Students for the Advancement of Global Entrepreneurship) is an organisation that aims at empowering youngsters to create civic-minded companies, clubs or businesses. As one of its activities, SAGE promotes National Entrepreneurship Tournaments where students compete to represent their country at the annual SAGE World Cup.

In this competition, judges evaluate aspects such as students'



Answer the questions in pairs.

- 1 Would you like to take part in the SAGE World Cup?
- 2 How can creating a business help you to grow as an individual?
- 3 What companies do you admire? Say why.
- 4 Do you think that teenpreneurs can change the world?



Unit 1 • Student A

1 You and your partner work for a shoe company called Lee Davis and you have asked an advertising company to come up with a poster to sell a new pair of trainers called 'Sprintz'. You have told them the trainers are inexpensive and that you want to brand them as sporty, cool and mainly for the 15–25 age bracket.

The company has sent you these photos as ideas for the poster. Take it in turns to describe them and guess which one each of you is describing. Then decide on which one you like best for your poster and think of a slogan to put on it.







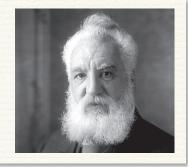


Unit 2 • Student A

- 1 Read the paragraph about Alexander Graham Bell and try to figure out the meaning of any vocabulary you do not understand. Then ask your partner questions to find out the missing information.
- 2 Read the paragraph about Albert Einstein. Answer your partner's questions about the information they are missing.
- 3 Together, discuss the vocabulary you did not understand and help each other with any remaining doubts.

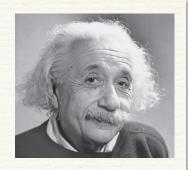
Alexander Graham Bell's successful and failed inventions

Alexander Graham Bell was a famous scientist and inventor. He wanted to improve the telegraph, and as a result he came up with 1..., which revolutionised the world of telecommunications. Another well-received invention was the 2..., a boat that sits on stilts above the surface of the water. Versions of it are still popular today. But not all of his inventions were so successful. His efforts to develop a 3... were fruitless. He was very interested in 4..., but his ideas for building them never quite took off.



Einstein's successes and failures

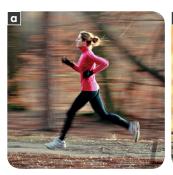
Albert Einstein is probably the best-known physicist of all time. Although he is considered a genius, he also tasted failure. When he was a child, his parents thought he wasn't very clever. Einstein gave no indication that he would turn out to be one of the most brilliant scientists in the world. He even failed his entrance exam for the Zurich Polytechnic School. Years later, while working in a patent office, he published *Annus Mirabilis*, which set the foundations of modern physics. He went on to propose the theory of relativity and changed our understanding of the world around us forever.





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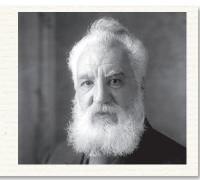


Unit 2 • Student B

- 1 Read the paragraph about Alexander Graham Bell and try to figure out the meaning of any vocabulary you do not understand. Answer your partner's questions about the information they are missing.
- 2 Read the paragraph about Albert Einstein. Then ask your partner questions to find out the missing information.
- 3 Together, discuss the vocabulary you did not understand and help each other with any remaining doubts.

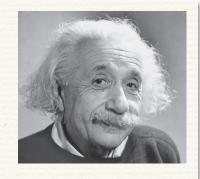
Alexander Graham Bell's successful and failed inventions

Alexander Graham Bell was a famous scientist and inventor. He wanted to improve the telegraph, and as a result he came up with the telephone, which revolutionised the world of telecommunications. Another well-received invention was the hydroplane, a boat that sits on stilts above the surface of the water. Versions of it are still popular today. But not all of his inventions were so successful. His efforts to develop a metal detector were fruitless. He was very interested in planes, but his ideas for building them never quite took off.



Einstein's successes and failures

Albert Einstein was one of the best -known physicists of all time. Although he is considered a genius, he also tasted 1.... When he was a child, his parents thought he wasn't very clever. Einstein gave no indication that he would turn out to be one of the most brilliant scientists in the world. He even failed 2... for the Zurich Polytechnic School. Years later, while working in a patent office, he 3... Annus Mirabilis, which set the foundations of modern physics. He went on to propose the 4... and changed our understanding of the world around us forever.





PRESENT SIMPLE

Use it to express permanent situations, routines and facts. She always **seems** to be available.

Use it with time expressions such as usually, sometimes, always, every day.

PAST SIMPLE

Use it to express actions that started and ended in the past. He **started** working here last year.

Use it with time expressions such as yesterday, some time ago, last week, before, in the past.

PRESENT PERFECT

Use it to express actions that occurred at an unspecified point of time in the past or situations that continue to the present. She **has won** two awards.

They have all been at the company for over a year. Use it with time expressions such as for a year, since 1997, already, yet, always, never.

Remember that we always add an **-s** to regular verbs expressed in the third person singular in the present simple.

I **like** spending time with my friends. You **like** watching movies in the evening. BUT She **likes** going to bed late on Fridays.

Remember that we use the past simple, not the present perfect, when we talk about events that have already finished, even if we are talking about very recent events. For example:

Did you enjoy the yoga class this morning? Yes, **I loved** it!

NOT Yes, I have loved it!

Verb tense review: questions



PRESENT SIMPLE QUESTIONS		
Yes/No questions	Does Gates own a company?	
Wh- questions	What do graphic designers do?	

Do/Does + subject + infinitive

Do you have a minute to talk?

Does London sound like a nice place to live?

Wh- question word + do/does + subject + infinitive Why do dogs bark?

We can use the auxiliary verbs *have* and *be* in the same way as *do*. Present simple questions with *be* do not need a main verb.

Where are you?

	PAST SIMPLE QUESTIONS		
Yes/No questions			
Wh- questions	When did Chanel launch her company?		

Did + subject + infinitive

Did you find the money?

Wh- question word + did + subject + infinitive When did they buy their tickets?

PRESENT PERFECT QUESTIONS	
Yes/No questions	Have Wieden and his team written any other famous slogans?
Wh- questions	What has Gates done through his charity?

Have/Has + subject + past participle

Have you started your homework yet? Has the basketball game finished?

Wh- question word + have/has + subject + past participle
Why haven't you done the homework?
Where has he gone?

Past perfect: affirmative



Use the past perfect to show that an action happened before another action in the past.

Walt Disney had built a multimillion-dollar business empire before his death in 1966.

• He built the empire. Then he died.

By the time he opened Disneyland, many people had seen

• People saw the films. Then he opened Disneyland. Use time expressions like by then, by the time, before that, already.

We use the past perfect when we talk about two things that happened at different times in the past. We use the past perfect to make clear which action happened first.

He went home because **he had injured** himself.

injured himself → went home

The school had been open for a year when the new head teacher arrived.

school opened → new head teacher arrived

We use **before**, **after** and **already** with the past perfect.

I hadn't seen giraffes before I went on a safari in Africa.

After we'd said goodnight, I went upstairs and brushed my teeth.

I'd already arrived home when it started to rain.

We form the past perfect with had + past participle. We use the same form, had, for all subjects. For irregular past participles, see the Irregular Verbs List on page 116.

Past simple and past perfect



Use the past simple to talk about an event or a chain of events that finished in the past.

Bubble wrap didn't become successful until IBM used it to package a computer.

Use the **past perfect** with the **past simple** to show that an action happened before another action in the past.

Manuel Jalón Corominas had already invented the mop but Joy Mangano improved the design.

We often use the past simple and the past perfect when the order of verbs in a story is not the same as the order of events.

We arrived in London and realised we had left our cameras at home.

left cameras → arrived → realised

We use the past perfect to add information when we talk about an event that happened in the past.

Past simple

Joy Mangano improved the design of the mop in 1990.

My sister moved to England in 2014.

The athlete won three races in July.

Past simple & past perfect

Manuel Jalón Corominas had already invented the mop but Joy Mangano improved the design in 1990

My sister had never spoken English before she moved to England in

The athlete **had lost** every race that year until she won three in July.

INFINITIVE	PAST SIMPLE	PAST PARTICIPLE
be	was/were	been
become	became	become
begin	began	begun
bite	bit	bitten
break	broke	broken
bring	brought	brought
build	built	built
buy	bought	bought
can	could	_
catch	caught	caught
choose	chose	chosen
come	came	come
cost	cost	cost
cut	cut	cut
do	did	done
draw	drew	drawn
dream	dreamt/ dreamed	dreamt/ dreamed
drink	drank	drunk
drive	drove	driven
eat	ate	eaten
fall	fell	fallen
feel	felt	felt
fight	fought	fought
find	found	found
fly	flew	flown
forget	forgot	forgotten
get	got	got
give	gave	given
go	went	gone
grow	grew	grown
have	had	had
hear	heard	heard
hide	hid	hidden
hit	hit	hit
hold	held	held
hurt	hurt	hurt
keep	kept	kept
know	knew	known
lay	laid	laid
learn	learnt/learned	learnt/learned

INFINITIVE	PAST SIMPLE	PAST PARTICIPLE
leave	left	left
let	let	let
lose	lost	lost
make	made	made
mean	meant	meant
meet	met	met
pay	paid	paid
put	put	put
read	read	read
ride	rode	ridden
ring	rang	rung
run	ran	run
say	said	said
see	saw	seen
sell	sold	sold
send	sent	sent
set	set	set
shoot	shot	shot
show	showed	shown
shut	shut	shut
sing	sang	sung
sink	sank	sunk
sit	sat	sat
sleep	slept	slept
smell	smelt/smelled	smelt/smelled
speak	spoke	spoken
spend	spent	spent
stand	stood	stood
steal	stole	stolen
sweep	swept	swept
swim	swam	swum
take	took	taken
teach	taught	taught
tell	told	told
think	thought	thought
throw	threw	thrown
understand	understood	understood
wake	woke	woken
wear	wore	worn
win	won	won
write	wrote	written

UNIT 1

Skills and strengths

d strengths

Skills
analytical skills
communication
creativity
empathy
negotiation
numeracy
passion
problem solving

Strengths
active
creative
enthusiastic
imaginative
meticulous
resourceful
sociable
systematic
talkative
thoughtful

Business



company earn

employee identity

launch logo

product

run your own business

service slogan success

target market

Jobs



architect
entrepreneur
firefighter
graphic designer
marine biologist
newspaper editor
psychologist
radio DJ

UNIT 2

The entertainment industry



feature film full-length animated musical production release remake sequel

Inventions



bubble wrap copycat design idea insulation invest mop perfume suitcase

wallpaper

Success and failure



achievement fail focused grit habits lose heart motivated passionate

perseverance set goals succeed

successful

UNIT 3

Storytelling

introduction biography character novel climax play comic strip plot conflict poem fairy tale resolution fictional setting hero theme

The natural world



burn
harmony
human
land
light
sky
the Earth
the Universe
water
wood

Myths



battle
death
evil
fight
giant
gift
god
goddess
Greek
humanity

king knowledge Norse

UNIT 4

The Earth



algae life
birds ocean
dinosaurs oxygen
extinct planet
fern revolve
homo sapiens swamp
hospitable

The Universe



Celestial bodies The planets asteroid Mercury Venus comet Earth float Mars gravity **Jupiter** meteor Saturn meteorite Uranus meteoroid Neptune Moon orbit star Sun

Space exploration



astronaut discovery experiment

mission

ISS (International Space Station)

NASA remote research laboratory satellite science

Space Age spaceflight technology

telescope

UNIT 5

archaeologist

construction

build

circular

Ancient monuments

path pharaoh primitive pyramid stone

drawing Egypt Stonehenge England structure geometric tomb tonnes huge

UFOs and aliens

fake alien being footage clue military

conspiracy theory newspaper reports controversy spaceship truth crash debris **UFO**

documentary

Mysteries

crop circles evidence fact

hoax mysterious pattern

phenomenon / phenomena

prove theory

UNIT 6

Phrasal verbs

figure out find out give up look for look into

Detective work

alibi private detective clue red herring sleuth criminal deduction steal evidence suspect hunch unsolved illegal witness

Investigation

lawyer

analyse check conclusion cover-up disappearance discuss interview missing notice

police officer

solve stick to



119

Do all exercises in your notebook

UNIT 7

Communication

app
attachment
computer literate
contact
email account
GPS

message real-time social media vlog mobile phone email

The internet

iunk mail



chat room download install online platform software spam user-friendly virus webcam website

Academic honesty



assessment assignment cheating e-learning expel get away with something pass a test plagiarism punishment

UNIT 8

Communication II



community globalisation integration isolated keep in touch multitask satellite screen social media solitude tablet worldwide

Publicity



advert blog brochure bumper sticker conference face-to-face flyer get involved influence objective
pin badge
placard
poster
privacy
promote
raise awareness
subjective
subscribe

Technological advances



chat conversation device digital addict encyclopaedias generation internet platform keep up to date landline library loneliness Millennial

UNIT 9

Human achievements



aeroplane
AI (Artificial Intelligence)
boom
driverless cars
the internet

milestone the personal computer the Space Race turning point

The 20th century



Issues democracy empire feminist freedom human rights hunger living conditions manufacture opportunity oppression peace peaceful political ideas poor poverty protest

Events
the Cold War
civil rights movements
the First World War
the Second World War
the United Nations
the Universal Declaration
of Human Rights

The environment

religious groups



climate change damage deforestation ecological environmental disaster fossil fuel global warming health heavy industry
man-made threat
pollution
population growth
recycle
resources
timber
waste